Presentation of key findings from the NBI Just Transition Pathways project Agriculture, Forestry & Other Land Use sector (AFOLU) & The Role of Gas

Tuesday, 2 November 2021 10:00-12:00 (SAST)



@NBISA@BCG@BusinessUnitySA

#NBIJustTransition #NetZero2050

NATIONAL BUSINESS INITIATIVE

Meeting Protocols



Please submit any questions you may have using the Q & A function

Please make sure that your microphone is muted and your video is turned off if you are not speaking



Please note that this session is being recorded



If you have any technical issues, kindly reach out to:

- Nombulelo Ndaba <u>NombuleloN@nbi.org.za</u>
- Justine Alston JustineA@nbi.org.za



Public presentation of key findings – AFOLU sector and the role of gas

Velcome and Introduction	10:00 - 10:10
he context of this study	10:10 - 10:20
South Africa's AFOLU sector - Decarbonising & Building Climate Resilience	10:20 - 11:00
he role of gas in South Africa's decarbonisation journey	11:00 - 11:55
Dutlook and next steps	11:55 – 12:00



Welcome and introduction

Steve Nicholls

Head of Environment National Business Initiative



With this study we aim to drive collaboration and create a unified voice of South African business at COP 26 and beyond

	Phase 1a: High-le	evel pathways blueprint	Phase 1b: Detailed desig	n of pathways	Final Prep
July	Aug Sep	4-5 months Oct Nov Dec	Jan Feb Mar	April May June	June Aug
Ramp Up to Launch Event	Priority Sectors Image: Construction of the sectors	Establish fact base and reference points (emissions baseline and outlook to 2050) Detail mitigation and measures & opportunities per sector Assess feasibility and impact (incl. socio- economic and just transition implications) Define feasible climate pathways for South Africa (incl. sector couplings)	All SectorsImage: ElectricityImage: Mineral & metalsImage: Petroch. & ChemicalsImage: Manuf. & Constr.Image: MiningImage: MiningImage: TransportImage: AFOLU	remaining sectors + fine tune previous	Publish final report and roadshows Incorporate findings in
	Mining	Analysis will be completed at a sector level and follows a 80/20 approach to asset-based detailing covering key assets only (excludes adaptation and resilience detailing)	Accelerating Green Finance Develop Green Stimulus vision and strategy, prioritise 'no- regret' green projects and prepare international funding requests		

What this study aims to achieve

The questions the study aims to answer

- What is the cost of inaction for South Africa? (*i.e.*, of not responding to critical global economic drivers driven by global climate action)
- What would it take for South Africa to get to net-zero emissions? (Including practical solutions, barriers to overcome, investments and financing to enable the transition)
- What would be the social and economic implications for South Africa to reach net-zero emissions by 2050?

What the study is NOT aiming for

- Not setting an ambition for **which level of** national emission reductions South Africa should reach **and when**
- Not prescribing sector- or company-specific emission reduction targets

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We are creating an analytical fact-base to support decision making and support coordinated effort among national and

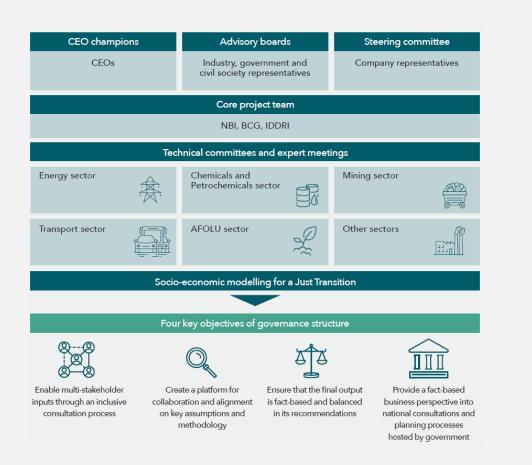
international key

stakeholders

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To ensure representative, balanced and fact-based content a comprehensive governance structure is in place



4 Key objectives of governance structure



Enable multi-stakeholder inputs through an inclusive consultation process



Create a platform for collaboration and alignment on key assumptions and methodology



Ensure that final output is fact-based and balanced in its recommendations



Provide a fact-based business perspective into national consultations and planning processes hosted by government





Lungise Fuzile

Standard Bank South Africa

CEO

Standard Bank

John Purchase

AgBiz CEO

agoiz















Alex Thiel

Vivien McMenamin

Mondi SA CEO

mondi

Gavin Hudson

Tongaat Hulett CEO

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TongaatHulett

Taelo Moiapelo

BP Southern Africe CEO

2 63

Vikesh Ramsunder

Clicks Group CEO

CLICKS GROUP

LIMITED



Stuart Mckensie Ethos CEO

ETHOS





Roland van Wiinen

PPC Africe CEO

PPC @

Nvimpini Mebunda

GE SA CEO

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Mark Dytor AECI CEO

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This project finds support across business

We will present and discuss our key findings for the **AFOLU** sector and the role of gas today



Both the AFOLU and gas reports will be published later this month

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A note from our partner BCG

Lucas Chaumontet

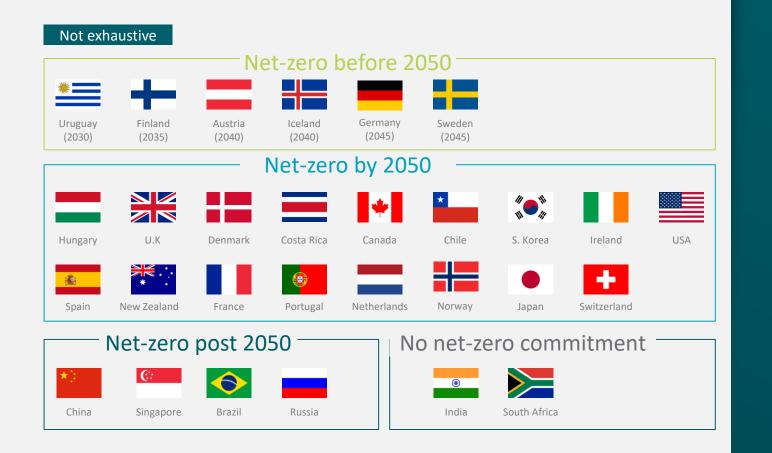
Managing Director & Partner - Regional lead on Climate & Sustainability Boston Consulting Group



The context of this study



Many countries have already set ambitious net-zero targets



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SA committing to ambitious climate action as well

South Africa's Low-Emission Development Strategy 2050 (LEDS) states:

"We thus commit to ultimately moving towards a goal of net-zero carbon emissions by 2050, which will require various interventions to reduce greenhouse gas emissions"

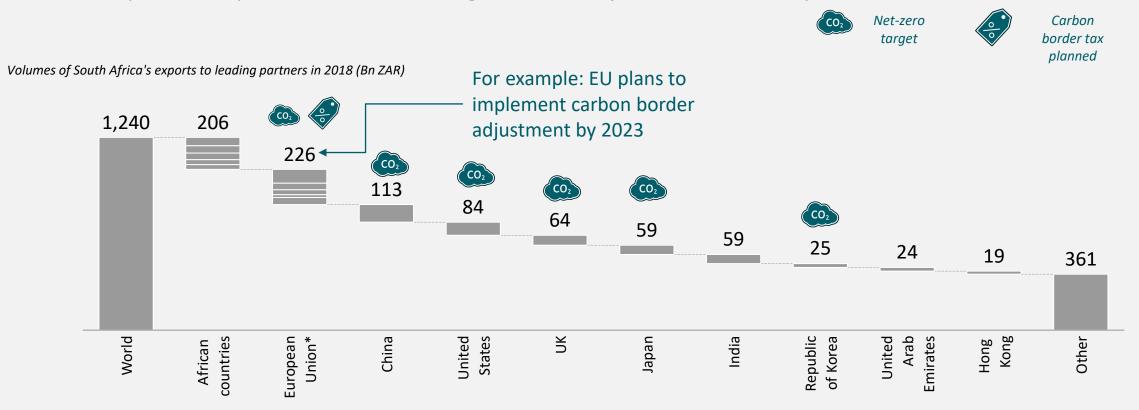
Business Live interview 02-Oct-20 In a discussion on LEDS, DEFF Minister Creecy made several references to South Africa needing to be net carbon neutral by 2050

Source: World Economic Forum, NS Energy, Climate Home News; NBI-BCG project team



Key export markets like the EU already considering carbon border taxes – others may follow

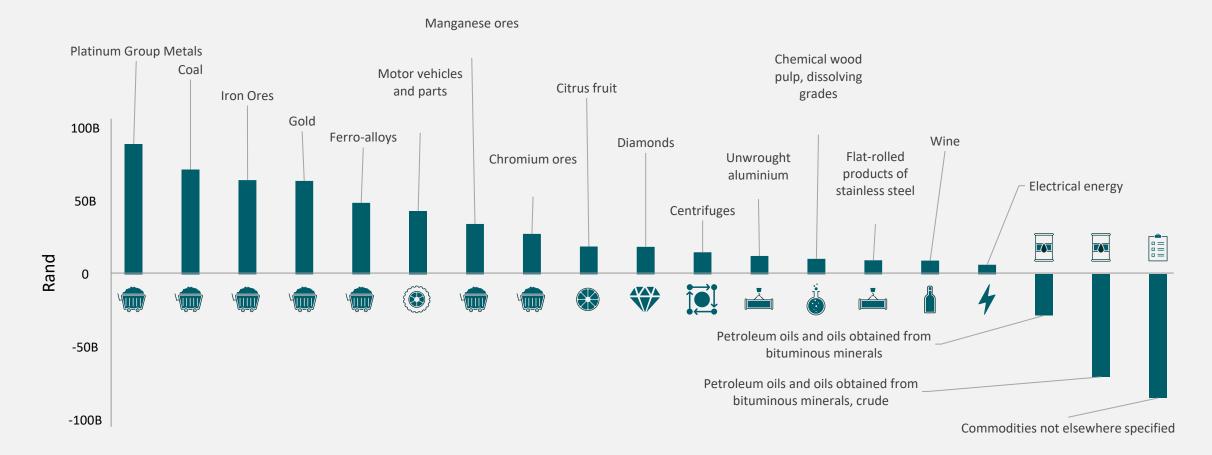
Top export partners outside Africa have recently announced commitments to net-zero, putting SA exports at risk if carbon border taxes to be implements as planned in the EU – although Border Tax adjustments are currently not within WTO rules



* Top 4 trade partners within EU are Germany, Netherlands & Belgium, and among those with most aggressive targets. Note: Exchange rate based in 2018 average = R 13:24/US\$ | Source: World Integrated Trade Solution 2018; Press research



South Africa's trade vulnerability is particularly acute, commodity trade balance open to transition risk





Sectors addressed so far account for ~80% of national emissions and are key to ensuring a **Just Transition**

500 21 471 52 55 31 34 63 216 Electric. Petrochem. Commercial Manufct. Mineral & Transport AFOLU Waste Gross AFOLU sinks Net production¹ & & constrn. metal prod. Total³ Total residential ୧୭ 0 $\mathbb{W}_{\mathbb{Z}}^{\mathbb{Z}}$ 0 1= 6

1. Emission figures based on view of Electricity & Heat Production of which electricity production contributes >97% of emission 2. GHGI does not explicitly state estimate for mining emissions so this has been estimated. Assumed scope 1 emissions share of top 12 companies is same as their market share (80%) and use this to gross up to 100%. To be validated with CDP data 3. Gross total excludes categories 1A5 as it is not linked to any sectors and 1B1 to avoid the double counting of fugitive emissions from coal mining which are included In the mining sector emissions approximation. Agriculture emissions: Agriculture (~51Mt, labelled as 'AFOLU excl. FOLU' in GHGI) + energy emissions in Agriculture/Forestry/Fishing (~4Mt). AFOLU sinks: FOLU (labelled as 'Land' in GHGI) + Other ('harvested wood products') from GHGI 4. According to DFFE (formerly DEFF) – however, revisions still to be published | Source: GHGI (2017), IEA (2015), WEO (2019), CDP (2015), GHGI (2015), CAT

Emissions updated in line with latest (2021) iteration of DFFE⁴ 2017 GHG baseline



South Africa is at significant risk from climate change, creating a need not just to decarbonise, but more importantly to adapt and ensure a just transition

Financing as critical enabler

Just Transition

A Just Transition needed across all sectors in South Africa

Mitigation South Africa's economy needs to be decarbonised

Adaptation South Africa needs to adapt to the impacts of climate change

Decisions taken now are critical

For example, South Africa must:

- Avoid infrastructure lock-in that will hinder long term competitiveness
- Recognise global shift in commodity value pools, plays to its strengths and invest in skills and technologies of the future, and drive international exchange of expertise and technology
- Pursue 'Green' sources of funds and preferential trade agreements to finance a Just Transition



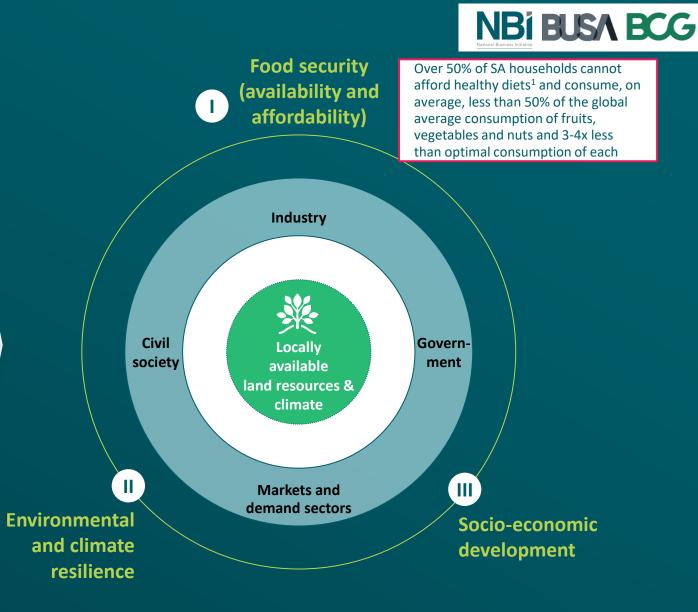
South Africa's Agriculture, forestry and other land use sector - Decarbonising and building climate-resilience



Pathways towards SA's future AFOLU sector will need to meet objectives across dimensions

SA's future AFOLU sector needs to ensure food security, contribute to economic growth and socio-economic development

This, by sustainably leveraging SA's natural resources without harming the environment and climate



1. Assuming 35% of household income is dedicated to food expenditure Source: Stats SA "Living Conditions Survey"; Global Nutrition Report; BCG analysis

Key questions to address in AFOLU sector analysis



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How will AFOLU demand change? Changes in demand for SA's agricultural and bio-based products, given changing demographics and new demand sources for biomass

What are the risks to the AFOLU sector? Physical risks imposed on and created by SA's AFOLU sector and vulnerability of SA's agricultural sector



What are the socio-economic implications? *Risks, opportunities and socioeconomic impact (jobs, GDP etc.) of the AFOLU net-zero pathways*

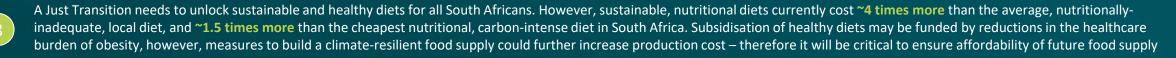
How to enable the optimal pathway? Address key challenges and enablers, and critical sector interdependencies



The future of South Africa's AFOLU sector



and livestock is diverted to local food demand. This would require land-use prioritisation for hardier, nutritionally-dense foods and import strategies for starchy staples



To ensure a Just Transition, small-scale producers must be supported to increase productivity and gain both agricultural and business skills. This requires improved extension services and climate monitoring, access to finance and off-take incentives for sustainable practices. It may also require tenure reform; farmworkers require new work opportunities and agri-dependent communities need to be identified and plans made to diversify economic opportunities

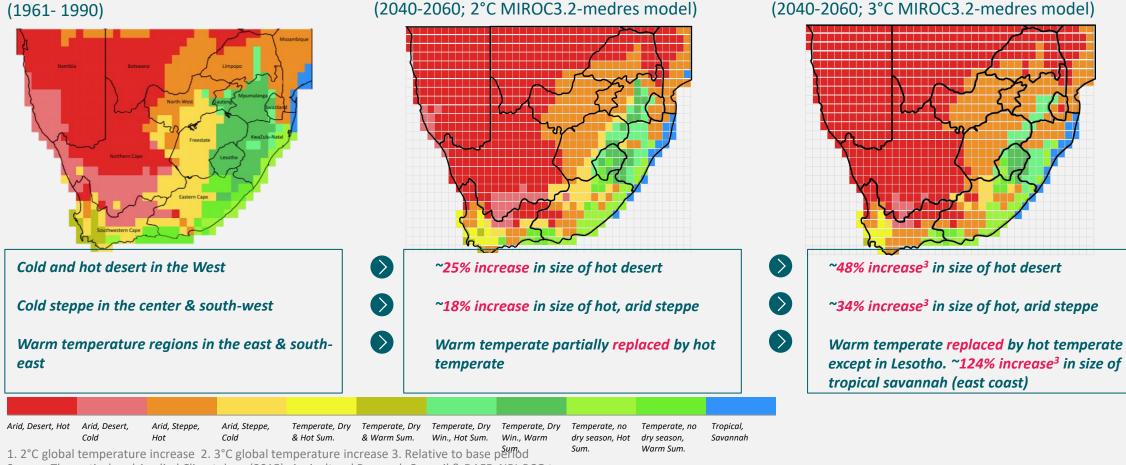


2050 RCP8.5 (eq.²)

Significant increase in hot desert zone and shift from warm to hot temperature zones expected across both scenarios

RCP4.5 (eq.¹)

Koppen Geiger climate zones in SA (1961-1990)

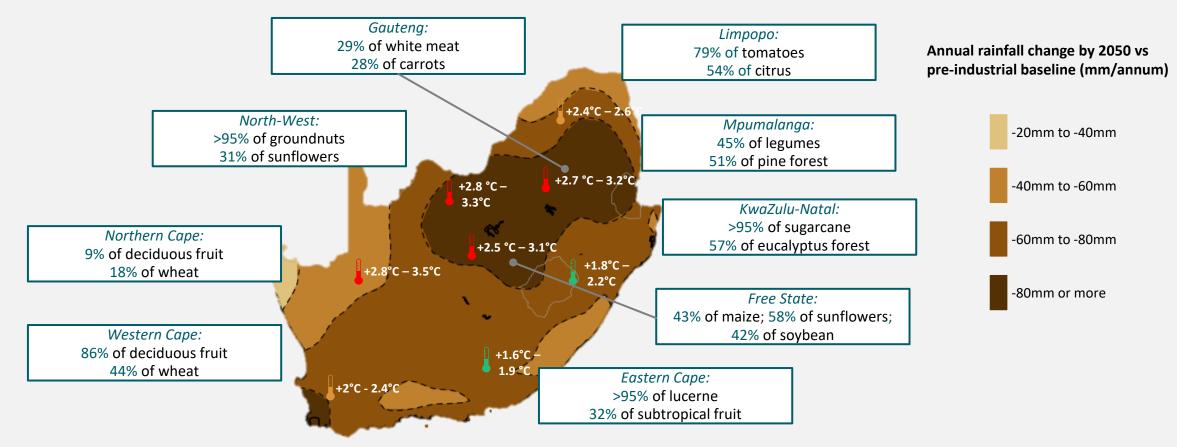


Source: Theoretical and Applied Climatology (2015); Agricultural Research Council & DAFF; NBI-BCG team



Overall, Western and Northern Cape, with >30% of SA agri. jobs, at highest risk from climate change

Annual rainfall and temperature change by 2050 (RCP8.5) and key commodities by region (% of national production)

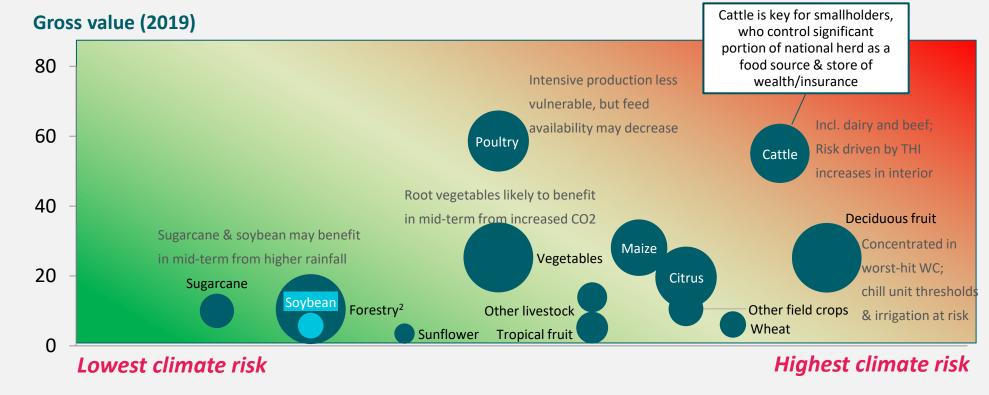


1. Relative to 1961-1990 baseline 2. 'Risk' defined based on relationship between projected climate change impacts on municipalities and the relative economic importance of agriculture to those municipalities | Source: CSIR "Green Book"; Statistics South Africa "Census of Commercial Agriculture 2017"; LTAS Phase I; 3rd National Communication; Green Book; NBI-BCG team



Significant value and jobs at risk due to potential negative climate impact on cattle, deciduous fruits and maize

Indicative

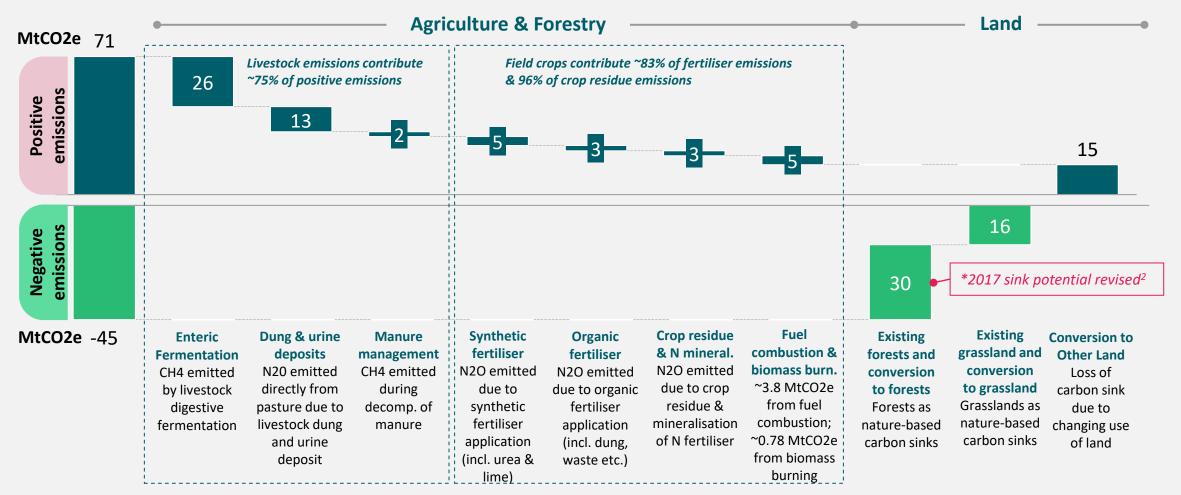


Employment¹

1. Excludes employment in mixed agriculture (~186k jobs) 2. Does not include jobs down the value chain, only primary stage | Note: Gross income and employment statistics only account for primary products (i.e. products that are consumed directly or sold for further processing) | Source: Statistics South Africa "Census of Commercial Agriculture: 2017" ; Statistics South Africa "Abstract of Agricultural Statistics 2020"; Forestry SA



Livestock sector drives ~75% of direct AFOLU emissions; natural carbon sink anchored in forests and grasslands



Notes: Synthetic fertiliser emissions split based on crop system emissions estimations by Tongwane et al.

1. Horticulture includes all vegetables & nuts (incl. root vegetables) but not legumes 2. 2021 update to GHGI | Sources: DEFF (GHG Inventory 2000-2017)



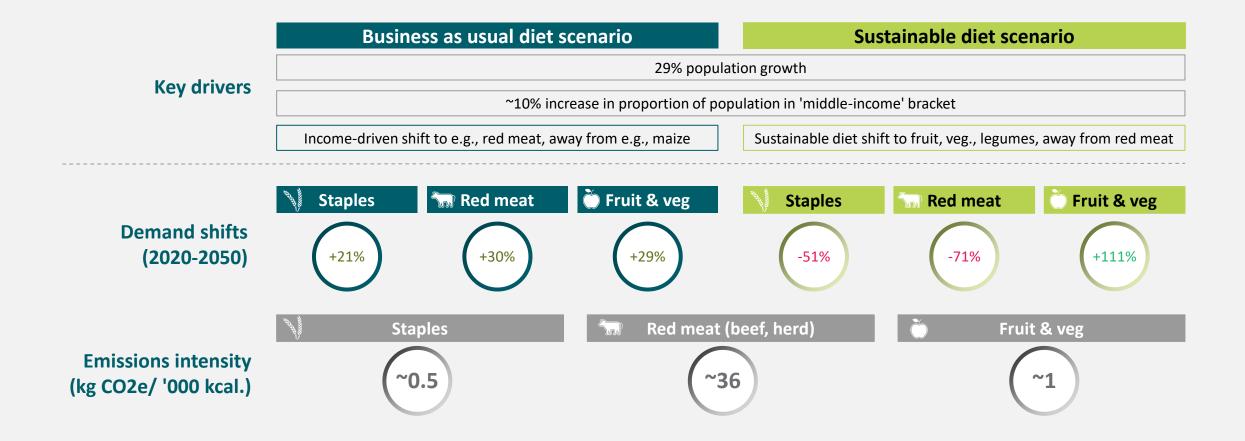
Lever implementation timing will be dictated by progression of technoeconomic feasibility and degree to which smallholders are supported

		Short-term (within next 24 months)	Mid-term (by 2030)	Long-term (beyond 2030)
N2O	<u>م</u>	1 Targeted fertiliser application, no-fertiliser zones]	Introduce green ammonia
	lture Crops	² Introduce livestock to existing systems	Provide broader access to organic fertiliser	
	Horticulture Field Crops	3 Scale-up use of nitrification inhibitors	Lower cost, more efficient inhibitors	
	H	4 Introduce crop cycling, cover cropping, lower till	Fully implement no-till cultivation	
		5 Selective breeding & culling	Genetic selection of specimens with lower er	nissions intensity
	Livestock	6 Young forage, more maize silage	Tannin forage, finer processing	
		7 Anaerobic manure digestors, nitrif. inhibitors	Sophisticated manure storage & use systems	
		8 Regular checks, vaccination, parasite control	Matching genotypes to biomes	Methanogen vaccines
CO2	FOLU	Increased energy efficiency & switching to own production	Replacement of existing electricity supply with RE, begin machinery electrification	Full fuel switch to RE
		Improving soil carbon sequestration potential on cro growing phase to maximise 'carbon pump'	plands and grazing pastures, polyculture forestr	y, maintaining plantations in

CH4



Both BAU and sustainable diet scenarios see similar absolute increases in food consumption, but different diets produce different emissions intensity

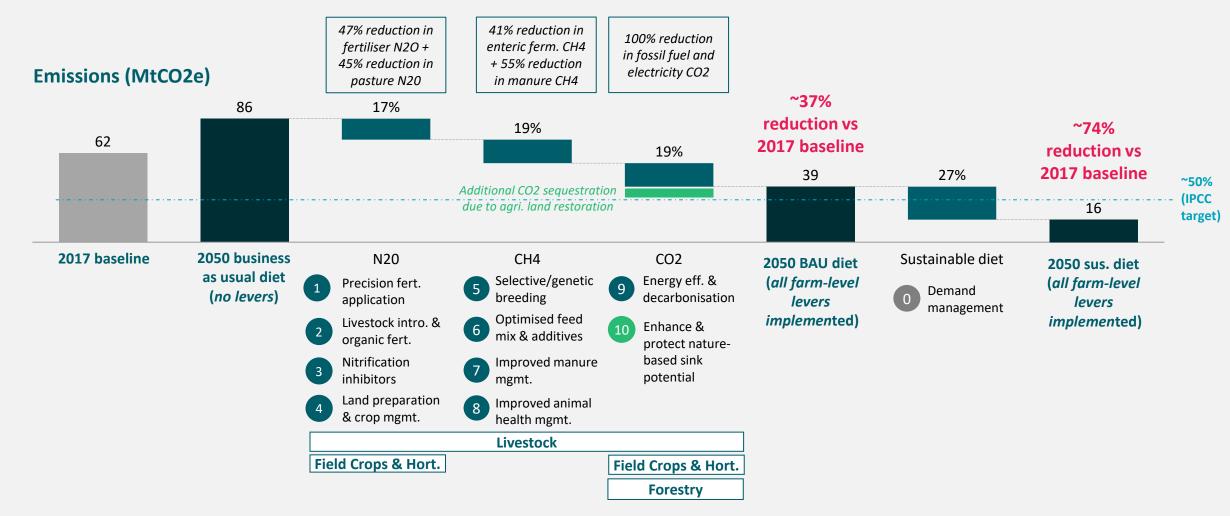


1. Using average SSA prices/ adult person, scaled up 3.5x for family of 4

Source: University of Oxford "Our World in Data"; Bureau for Food and Agriculture Policy (BFAP); Lancet Global Health; NBI-BCG team



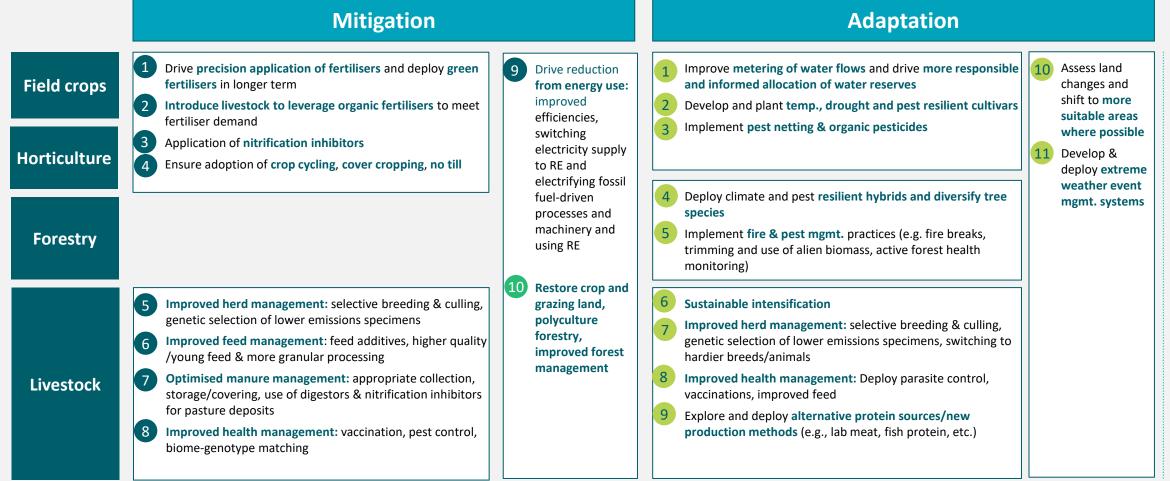
If business-as-usual diet assumed, ~40% AFOLU emissions reduction by 2050 possible if all farm-level levers implemented





Adaptation and mitigation needs to be pursued together to ensure climate resilience

Initial view - to be discussed



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Furthermore, ensuring water availability and enabling farmers to implement levers relies on investment in water monitoring, research and extension services

Non-exhaustive - to be discussed



Treasury estimates **R670Bn** needed in the **next 10 years** to restore and upgrade national water systems¹

- Agriculture accounts for ~60% of national water consumption
- Increasing demand must be met with better management of agricultural water reserves (e.g., dams) and more accurate metering of water usage

• Etc.

Funding for a unified **climate monitoring and adaptation research** effort required

- Climate research in SA largely siloed, affecting uniformity of approaches and results
- Funding of a virtual centre of excellence for climate research in agriculture needed
- Etc.

Investment and deployment of specialists required to rehabilitate extension services

- Extension services managed on a provincial level and dysfunctional in many regions
- Robust extension services crucial to both lever implementation and ensuring success of land redistribution
- Etc.



Replacement of cheap staples and increased consumption of fruit and veg., legumes, nuts and oils results in higher cost of sustainable diet

Average monthly household cost of different food baskets in SA



Stats SA Living Conditions Survey (LCS)

- Real average household food expenditure in South Africa (2014/15)
- Based on survey of ~28 000 households

BFAP Thrifty Healthy Food Basket

R2900

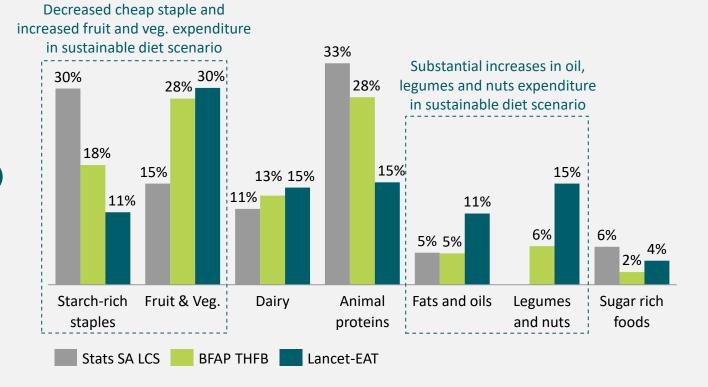
R4300

/month

.

- /month
- Lowest cost SA food basket that meets full macro nutrient requirements (aligned with DoH Dietary Guidelines)
- Affordable for ~50% of SA households¹
- Lancet EAT sustainable healthy diet
- Healthy diet, optimised to minimise carbon intensity of basket
 - Affordable for ~20-30% of SA households¹



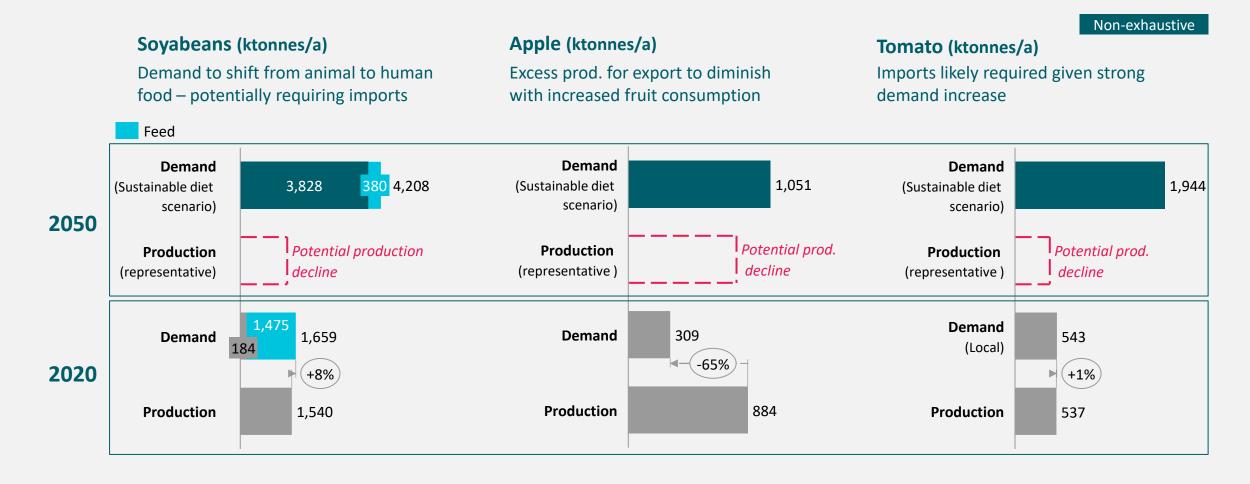


1. Assuming 35% of household income is dedicated to food expenditure

Source: Hirvonen et al "Cost and Affordability of the Lancet-EAT Diet"; BFAP 2020 Baseline; Stats SA Living Conditions Survey



A sustainable diet scenario certain to put pressure on local fruit, vegetable and legumes production – potentially impacting export earnings



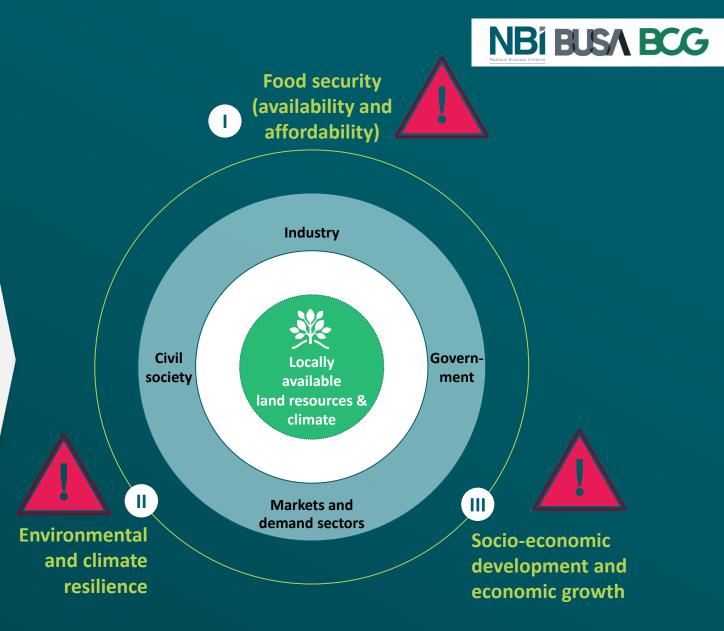
Source: FAOSTAT; CSIR; 3rd National Communication; NBI-BCG team

AFOLU at risk from climate change across all dimensions

In particular, food security at risk by potentially increasing food prices:

- Sustainable, healthy diets need to be adopted to enable adaptation and mitigation
- But those diets could cost ~4x more than the average food spend in SA today, and ~1.5x more than the cheapest healthy, but non-sustainable local diet today

Need to ensure affordability of supply via both avoiding significant cost increases and ensuring socio-economic development





Key actions to ensure effective lever implementation and maximise food security, environmental, and socio-economic benefits

	Short-term (Within next 3-4 years)	Long term (after 2030) – significant climate impact
Sector- wide	 Incentivise sustainable practices: Deploy certification schemes, rollout user-pays irrigation and develop granular monitoring of irrigation flows Enhance farmer capacity to implement: Grant title deeds and promote cooperative formation for smallholders, implement DAFF extension strategy, develop a centre of agri. research excellence to ensure consistent messaging Align financing options to AFOLU challenges: Deploy blended finance mechanisms, index-based insurance products and water-risk filters in agri. financing 	 Drive demand shifts: Tax to incentivise more diverse, locally grown foods and subsidise healthy, sustainable diets using savings in healthcare sector Develop regional land-use prioritization hierarchies: Develop clear hierarchies, prioritising high value, hardier foods Diversify employment opportunities and income sources: Develop agro-industrial value chains around emerging farmer cooperatives and build strategies to transition livestock farmers to alternate roles
Livestock	 Develop local knowledge: Fund breeding programmes and development of local breed database to inform targeted extension deployment Develop demand-side decarbonisation incentives: Deploy mobile auction sites 	• Drive breed shifts: Promote switches from cattle to hardier and lower emissions goat and sheep, drive demand changes using taxation
Field Crops & Hort.	 Improve contribution of emerging farmers: Roll out crop aggregation platforms, giving smallholders access to medium-to-large retail markers Drive innovative solutions: Double national spending on local research to develop more resilient cultivars and drive pilot green NH3 projects in commercial sector to provide off-takes for green chemicals production 	• Enable emerging farmer commercialisation: Develop legal and policy framework to develop smallholder cooperatives that produce resilient cash crops (e.g., olives or dates, millet)
Forestry	• Develop viable 2 nd gen. biomass economy: Fund conclusive study of usable biomass availability in SA; Use biomass collection to provide employment and pilot biomass hubs to facilitate commercialisation with petrochemicals sector	• Enable expansion: Review water-licensing process to expand biomass, sequestration and sustainable timber availability in SA
Land use	 Demand-side incentives for sustainable land management: Develop a carbon crediting market and ecosystem services incentivisation framework and increase carbon taxes to increase carbon credit value Increase funding to LandCare programmes 	 Secure international green financing: Leverage appetite for international biodiversity finance to drive integrated land rehabilitation and agriculture decrabonisation and adaptation programmes



Q&A

Please post your questions in the chat

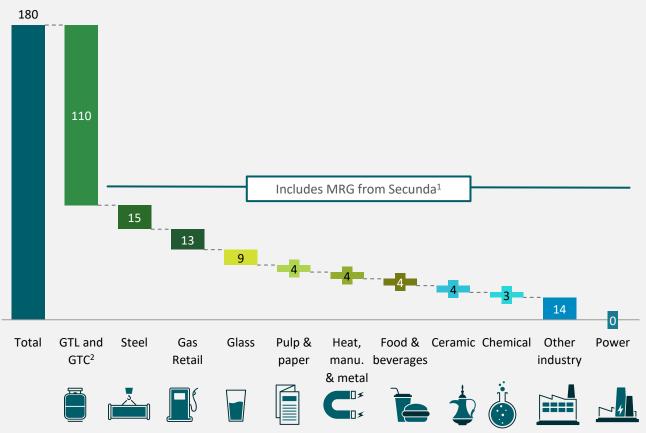


The role of gas in South Africa – towards a net-zero future for South Africa



SA currently consumes ~180PJ/a of gas, mainly in the synfuels sector...

Gas demand (PJ)¹



1. Excluding any latent unmet demand; Household gas demand negligible (<1PJ/a) and not included 2. Excluding PetroSA | Note: MRG= Methane Rich Gas, GTC= Gas-to-Chemical, GTL= Gas-to-Liquid

Source: Quantec baseline SAM; Capital IQ; Sappi annual integrated report 2019; ArcelorMittal audited financial statements 2019; AECI 2019 annual integrated report; Omnia integrated annual report 2019, StatsSA; NBI-BCG project team



...and also drives high socioeconomic impact



~46-56k

Jobs across the gas value chain in South Africa

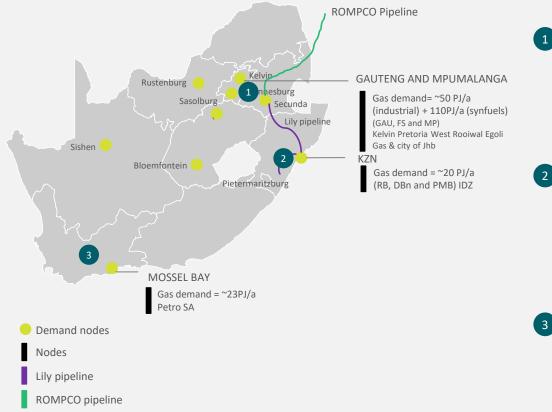


R150-215Bn

Taxable revenue from the gas value chain

1-2% Contribution to national GDP from the value chain

Regionally, current gas demand clustered in Gauteng, Mpumalanga and KwaZulu-Natal



Demand is centred around Secunda/Sasolburg and the industrial hub in Richards Bay

Gauteng and Mpumalanga: ~160 PJ/a

- Synfuels demand for gas ~110PJ/a supplied via ROMPCO and a transition pipeline
- Sasol supplies neighbouring facilities to Secunda, namely Egoli gas & Steel industry players (~50PJ/a consumed by inland industrial users)

KZN: ~20 PJ/a

- Supported by Lily pipeline which is connected from end terminal of ROMPCO pipeline in Secunda to Richards Bay
- Line supplies MRG to industrial clients within Richards bay industrial zone mostly focused on Refinery operations

Western Cape:

 Supply from Block 9 feeds PetroSA's GTL refinery in Mosel Bay, though this is assumed to be exhausted as of the end of 2020



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Pande-Temane is SA's only major gas supply today (via the ROMPCO pipeline)

This supply is at risk with reserves declining from ~2025 – can be supplemented with capital investments on existing assets & LNG

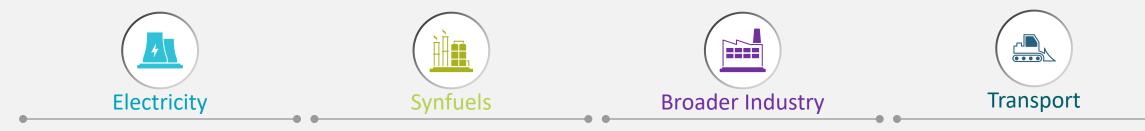
Note: MRG = Methane rich gas; GTL= Gas-to-liquid

Source: IGUA 2020 Annual Report; Sasol Production Reports; Sasol Form 20F 30 June 2021; Expert interviews; NBI-BCG Project Team



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Four key sectors will drive future gas demand in SA



As outlined in the power report: RE + battery storage + gas is the cheapest option to decarbonise power & ensure security of supply (at least ~150GW RE req. by 2050)

Coal feedstock substitution the only way to significantly decarbonise sector (currently >90% of sector emissions from CTL)

Gas used for mid-merit and mostly peaking capacity across all net-zero power pathways Affordability of gas supply is critical to unlocking gas demand to phase out coal Industry estimates there to be at least ~68PJ/a of latent demand today, on top of 50PJ/a consumed today Gas is not expected to play a major role in SA's transport sector, but could play a role in decarbonising in HDVs for freight road transport

Industrial sector could ramp up gas demand to phase out coal as an energy source, pending the affordability of supply

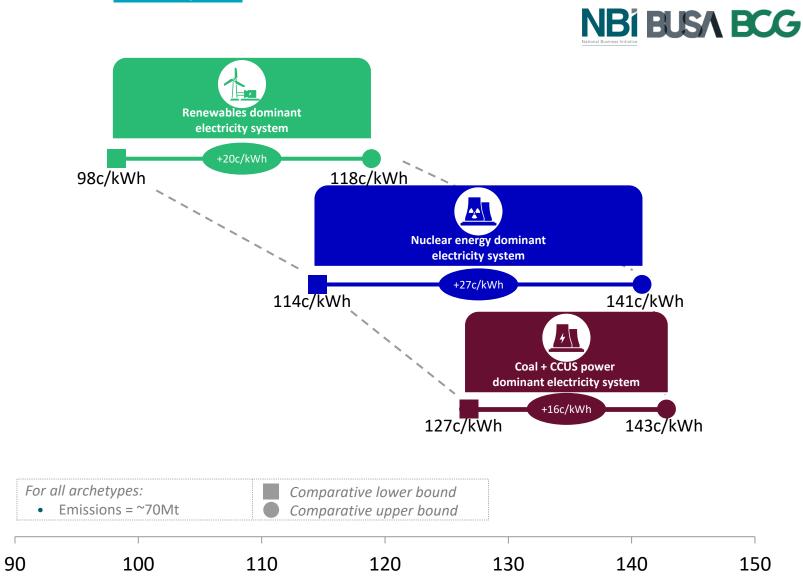
Electricity deep dive (1/2)

RE archetype has lowest cost and relatively narrow risk envelope or variability in cost, even under most unfavourable assumptions

Key sensitivities tested

CO2 price Less than optimal RE location System Inertia Transmission Losses Water Use Carbon Capture Costs WACC

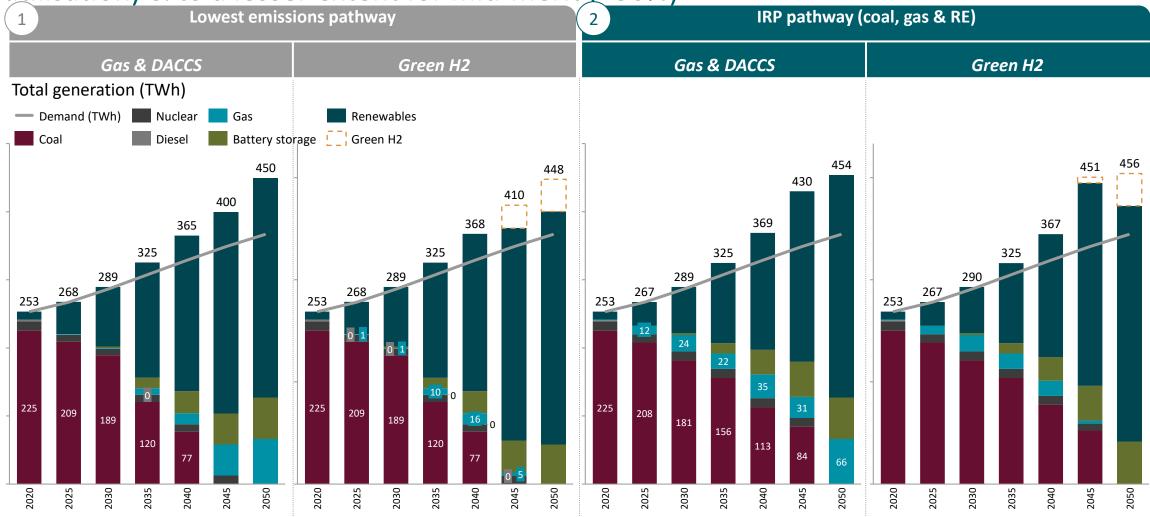
Note: CO2 price of R0/ton used for each archetype Source: Plexos model, NBI-BCG Project Team



Real, relative cost (c/kWh)



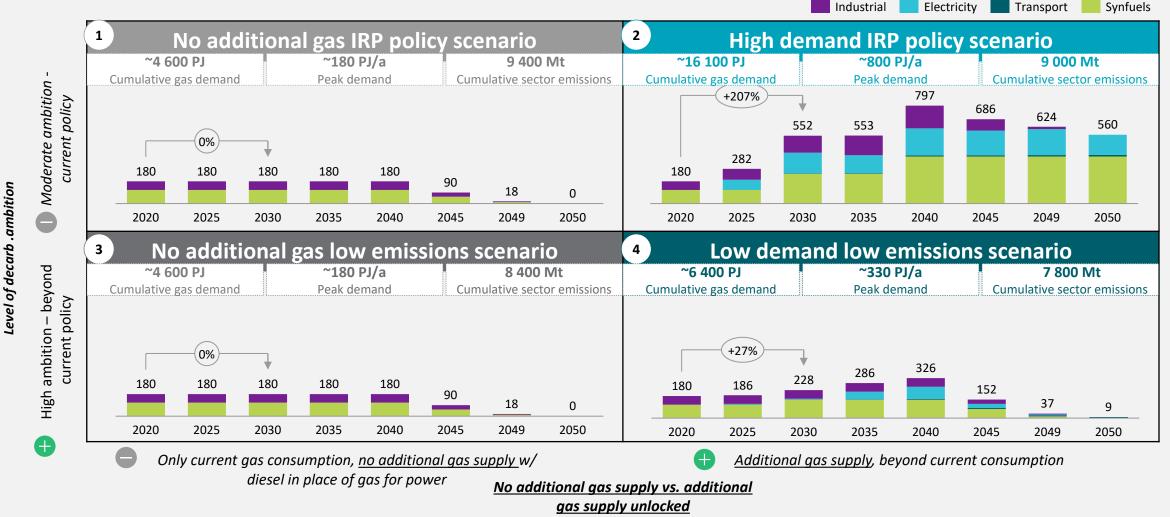
Across power sector pathways, gas is used predominantly for peaking (<10% utilisation) & to a lesser extent for mid-merit (<30%)



Note: Total generation (TWh) includes curtailed energy (i.e. curtailment not subtracted out); Average battery storage of ~4 hours used in modelling | Source: Plexos model, NBI-BCG project team



SA's 2030 gas demand could range from 180-550PJ/a, higher uncertainty in longer term with 0-560PJ/a in 2050





Back-up: Detailed assumptions per gas demand scenario



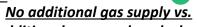
Electricity

Level of decarb .ambition

Broader Industry (Transport

1	No additional gas IRP policy scenario	2 High demand IRP policy scenario
	Mid-merit & peaking needs of system met with diesel, complemented with DACCS post-2040 (IRP gas & DACCS path w/ diesel in place of gas)	 Gas demand ramps up with current policy pre-2030¹, add'l OCGT & CCG capacity post 2030 & DACCS² post-2040 (as per IRP gas & DACCS path)
	Gas demand remains flat at current levels (~110PJ/a) to 2040, linearly ramping down to 0PJ/a 2040-2050	 Gas ramps up to ~20% of Secunda feedstock by 2030 (+60PJ/a) and ~40 by 2040 (+ ~140PJ/a); PetroSA revived w/ demand of ~70PJ/a by 2030
	Gas demand remains flat at current levels (50PJ/a) to 2040, linearly ramping down to 0PJ/a 2040-2050	• Gas avail. affordably, unlocking ~70PJ/a latent demand pre-2030, growin by 3% post 2030 in line with GDP & ramping down to 0PJ by 2050
	Gas demand remains flat at current levels of OPJ/a	• Gas demand increases to 2PJ/a by 2030 (15PJ/a by 2050) ³
3	No additional gas low emissions scenario	4 Low demand low emissions scenario
3	No additional gas low emissions scenario Mid-merit & peaking needs of system met with diesel, until green H2 avail. from ~2040 (low emissions green H2 path w/ diesel in place of gas)	 Low demand low emissions scenario Gas demand peaks ~2035 in line with coal decomm. and is subst. with green H2 from ~2040 (low emissions green H2 path)
3	Mid-merit & peaking needs of system met with diesel, until green H2	• Gas demand peaks ~2035 in line with coal decomm. and is subst. with
3	Mid-merit & peaking needs of system met with diesel, until green H2 avail. from ~2040 (low emissions green H2 path w/ diesel in place of gas)	 Gas demand peaks ~2035 in line with coal decomm. and is subst. with green H2 from ~2040 (low emissions green H2 path) Gas demand increases by 40PJ/a by 2030, in line ~20% gas feedstock for

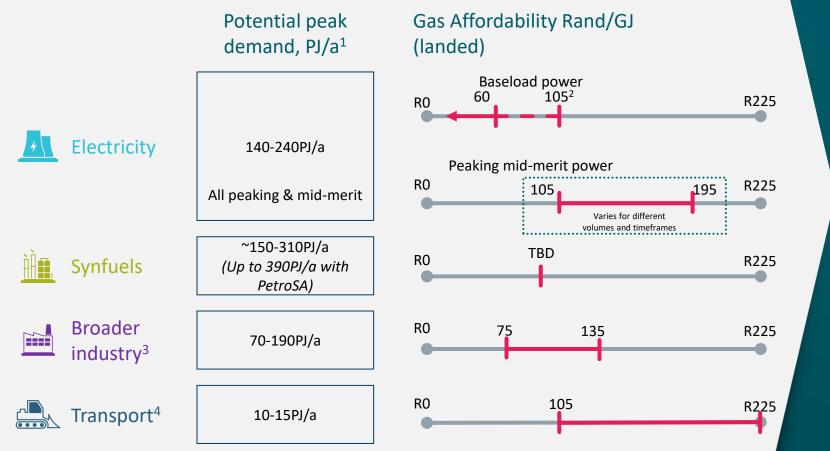
w/ diesel in place of gas for power



additional gas supply unlocked

1. Pre-2030 gas capacity as per current policy: IRP (3GW), RMIPPPP (1GW), conversion of existing OCGTS (3.8GW) & latent demand (1.4GW) w/ add'l CCGT & OCGT capacity post 2030 as per Plexos pathways 42 w/ some residual gas capacity in 2050; 2. Direct Air carbon capture & storage; 3. In line w/ IEA Reference Tech Scenario; 4. in line w/ the IEA Sustainable Development Scenario | Note: IRP = Integrated Resource Plan; DACCS = Direct Air Carbon Capture and Storage, OCGT = Open Cycle Gas Turbines; CCGT = Closed Cycle Gas Turbines | Source: NBI-BCG project team

Affordability is critical bridge supply & demand – esp. in synfuels & industry



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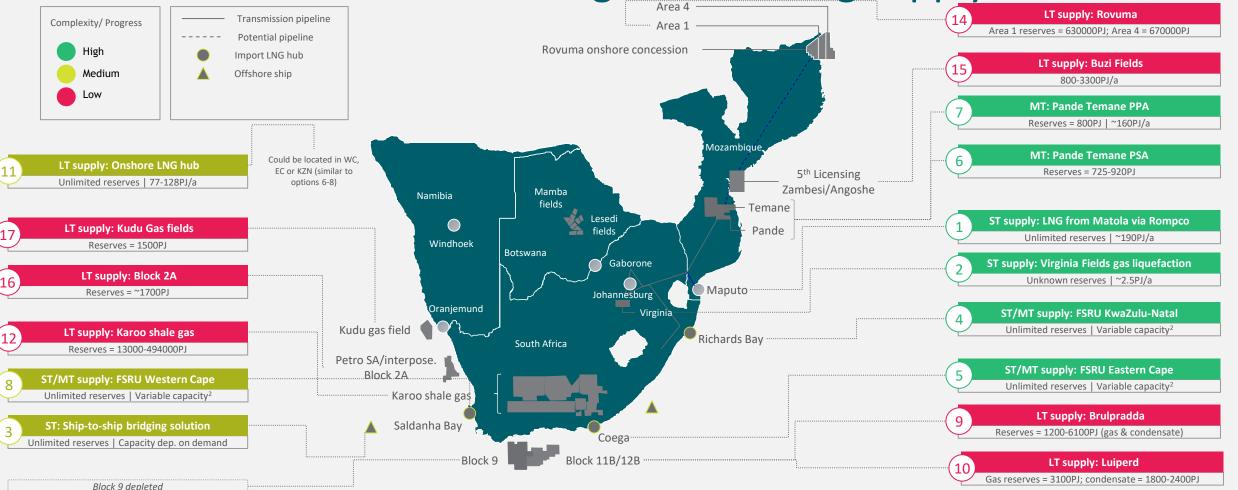
Ensuring the right supply infrastructure play is critical to unlocking demand and meeting affordability thresholds

1. Range based of the low and high demand scenarios; 2. R105/GJ short to mid-term affordability for industrial GTP, R60//GJ for system base load 3.Based on upper limit of current customer affordability range R45-75/GJ (delivered) and NBI Climate Pathways/BUSA GWG assumption of R105-140/GJ for latent Industrial demand 4. Based on US benchmark. Upper bound could be as high as ~R300/GJ based on 2020 average wholesale list price for diesel (0.05%)

Note: GTP figures are premised on system cost modelling, GTP could have much higher price flexibility once price/commercial considerations are factored in Source: IGUA Annual Report 2020; NBI-BCG project team

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Range of local, regional and international supply options to meet future demand and bridge diminishing supply...



1. Complexity refers to all dimensions: infrastructure overlay, technical and commercial; 2. Potentially similar to annual capacity of option 1 (~190PJ/a) | Note: Options which are greyed out are excluded from scope of view due to small scale and complexity | Source: Local stakeholder interviews; IGUA-SA Annual Report 2020; NBI-BCG Project Team 46



...With this analysis focusing on the supply options with higher levels of commercial traction

	Short term (2021-2024)			Mid term (2024-2030)			Long term (2030 and beyond)			
	FSRU KZN	FSRU EC	FSRU WC	LNG - Matola	PSA gas	PPA Gas	Brulpadda	Luiperd	Onshore hubs	Rovuma + other Moz fields ³
Total reserves	Unlimited	Unlimited	Unlimited	Unlimited (global LNG market)	Tbc - ~440k undeveloped net acres	~530PJ ²	1200-6100PJ	Gas: 3100PJ C: 1800-2400PJ	Unlimited	Area 1: 63000PJ Area 4: 67000PJ
Annual capacity	Variable ¹	Variable ¹	Variable ¹	~190PJ/a (SA only)	-		-	-	77-128PJ/a	
Commercial operation date	Tbc	Тbс	Tbc	TBC – FiD initially planned for Q4 2021 (at the earliest) – likely delayed given uncertainty on minimum demand	FiD already taken on PSA – pending outcome of further upstream exploration activities	Tbc	Tbc	Tbc	Tbc	2025
Must-believes to supply SA	Demand anchor in KZN large enough to justify investment	Political support is maintained and COEGA industrial development proceeds	Demand anchor in WC large enough to justify investment	GP & MP markets can absorb higher costs of delivered gas relative to today	Moz. demand insufficient; buy-in from Moz. Gov. obtained and	PTC-5 reserves are viable	Gas can be extracted and piped to shore at low cost	Gas can be extracted and piped to shore at low cost	Brulpadda/ Luiperd piped gas option not developed	Sufficient demand at the right affordability level to trigger investment
1 Dependent op de	mand: 2 Includes		2. 2 As ner Sasol Fo	GTP can anchor demand	successful	serves + ~110PL pr	aved undeveloped r	eserves: 3 Other N	1ozambique fields =	Buzi Fields &

1. Dependent on demand; 2. Includes gas and condensate; 2. As per Sasol Form 20F - ~420PJ proved developed reserves + ~110PJ proved undeveloped reserves; 3. Other Mozambique fields = Buzi Fields & Zambezi basin | Note: FSRU = Floating storage regasification unit; LNG = Liquified Natural Gas; KZN = KwaZulu-Natal; WC = Western Cape; EC = Eastern Cape; PSA = Production Sharing Agreement; PPA = Petroleum Production Agreement | Source: Local stakeholder interviews; Sasol Form 20F; NBI-BCG project team 47



Key guiding principles to identify & assess optimal strategic gas infrastructure play for SA **Optimise socio-economic impact** - job creation, trade impact and the impact on adjacent sectors in the value chain Integrated Just Transition report to be released later in the report series



3

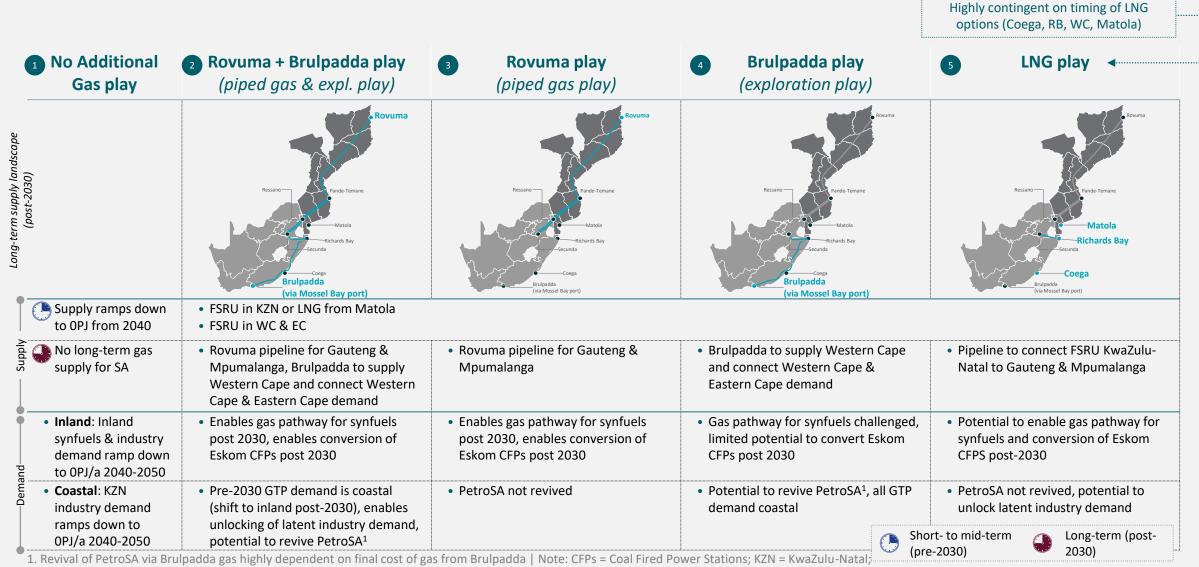
Ensure cost-optimal gas prices - the delivered price of gas (factoring in the upstream molecule cost, mid-stream costs, complexity and impact on SA's bargaining power)

Minimise climate and environmental impact – emissions impact and broader environmental impact (e.g., degradation of land)

Avoid (where possible) and manage the risk of stranded assets & carbon lock-in, ensuring all supply investments are resilient to demand uncertainty & allow for optionality for alternatives to gas pre-2050 (e.g., green H2)



5 long term strategic gas infrastructure plays



GTP = Gas to power | Source: NBI-BCG project team



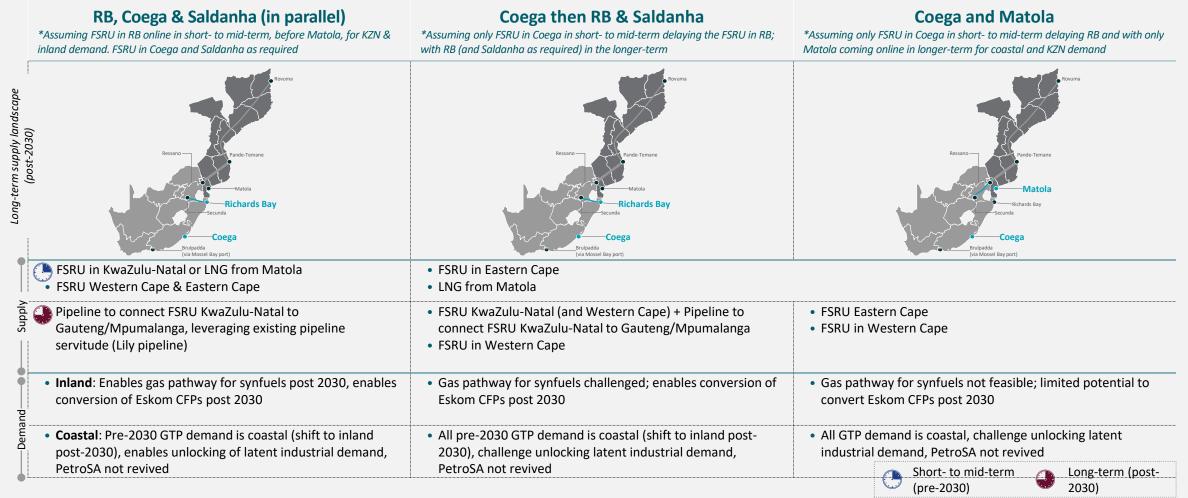
LNG play preferred for SA in the long term

	No additional gas play	Rovuma + Brulpadda play (piped gas & expl. play)	Rovuma play (piped gas play)	Brulpadda play (exploration play)	Highly contingent on timing of LNG options (Coega, RB, WC, Matola) LNG play
Trade impact ¹ (Rand Bn)	ZAR 10-15 Bn imports for SA ³	ZAR 140-370 Bn imports for SA ⁴	ZAR 180-610 Bn imports for SA ⁵	+ZAR 0 relative to other plays	ZAR 130-550 Bn imports for SA ⁶
(Rand Bn) Broader socio- econ. impact	Competitiveness & license to operate of synfuels sector challenged, potential high costs associated with carbon tax etc.	Potential PetroSA revival, inland synfuels sustained, conversion of Eskom coal stations	Conversion of Eskom coal stations, inland synfuels sustained, industrial demand unlocked	Potential PetroSA revival, but SE impact of decomm coal plants and mostly coastal GTP	Conversion of Eskom coal stations, inland synfuels demand sustained, potential to unlock industrial demand
Mid-stream capex required ² (Rand Bn)	n/a	ZAR 70-120 Bn (Rovuma) + ZAR 90-100 Bn (Brulpadda)	ZAR 70-120 Bn	ZAR 90-100 Bn	ZAR 20-50 Bn (FSRU); ZAR 25-50 Bn (inland pipeline)
Complexity (e.g., legal, environ.)	n/a		complex stakeholder landscape; risk of risk premium	Significant technical challenges to be overcome w/ offshore location of reserves	SC Low complexity (legal & beyond) flexible supply option w/ limited additional midstream infra required
Impact on SA's bargaining power	n/a		g power for SA Inc given that pipeline feas wer for SA Inc due to captive supply set-up large scale demand comes online)		Potential for higher bargaining power for SA Inc (due to diversified supply, contingent on supply aggregation)
Cum. Emissions (Mt)	8400-9400 Mt cumulative emissions across sectors	~8400 Mt cumulative emissi	ions across sectors since only hi for piped gas options	gh demand scenario feasible	7800 – 8400 Mt cumulative emissions across sectors
Risk of lock-in	Low lock-in risk with no new infra. required in short- to mind-term	High infrastructure & tech lock-in	risk due to high capex requirements, long investment lead-times	lifetime of infrastructure and long	Low infrastructure and tech lock-in risk with low FSRU capex req., limited additional infra. (only inland pipeline) & mostly flexible tech
~200PJ/a respectively – v	with the high case requiring expansior	n of existing ROMPCO infra; 3. Low cas	ys; 2. Range reflects high and low gas se: all Gau, Mp & KZN gas supplied by ning Rovuma supplies all inland and co	RB; high case: all gas supplied by	Relative con Pro Negtra

Coega supplies all inland and coastal demand | Note: Assuming exchange rate of R 15/\$ | Source: NBI-BCG project team



Within LNG play, 3 scenarios considered which vary in the sequencing of supply options across short- to long-term





Developing all 3 South African FSRU's in parallel is the preferred supply scenario for South Africa

		RB, Coega & Saldanha (in parallel)	Coega then RB & Saldanha	Coega and Matola
adverse T	Trade impact ¹ (Rand Bn)	ZAR 130 imports	ZAR 170-550 Bn imports for SA ⁴	
Minimise ac SE impa	Broader socio- econ. impact	Conversion of Eskom coal stations, inland synfuels sustained, industrial demand unlocked	Some industrial users at risk of shutting down due to ST increase in price, potential to convert inland Eskom stations only post 2030	Limited ability to convert inland Eskom stations post 2030, industrial users at risk of shutting down w/ unaffordable supply
2	Mid-stream capex required ² (Rand Bn)		ZAR 20-50 Bn (FSRU); ZAR 25-30 Bn (inland pipeline from RB)	
Ensure cost-optimal g as prices	Complexity (e.g., legal, environ.)	Low complexity (legal & bey	yond) flexible supply option	No additional midstream infrastructure required in SA
Ens	Impact on SA's bargaining power	High bargaining power for SA Inc because it enables large scale gas supply contracts, contingent on aggregation of supply	Moderate bargaining power for SA Inc due to disconnect in timelines for demand-supply; ability to secure large-scale supply contract uncertain	Deep dive on value Low bargaining power for SA Inc (due to non-diversified supply chain emissions to follow
Min. climate impact	Cum. Emissions (Mt)		7800 – 8400 Mt cumulative emissions across sectors	
Avoid carbon lock-in risk	Risk of lock-in	Moderate infrastructure and tech lock-in risk with RB	inland pipeline although low FSRU capex requirement	Low lock-in risk with no RB inland pipeline and low FSRU capex requirement

1. Reflects range of molecule costs across all plays, and range in gas demand in piped gas & LNG plays; 2. Range reflects high and low gas demand scenarios with ~700PJ/a and ~200PJ/a respectively – with the high case requiring expansion of existing ROMPCO infra; 3. Assuming RB supplies inland & Coega supplies coastal demand; 4. Assuming Coega supplies all coastal and Matola all inland demand | Note: Assuming exchange rate of R 15/\$ | Source: NBI-BCG project team

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Deep dive: Risk of carbon lock-in (1/2)

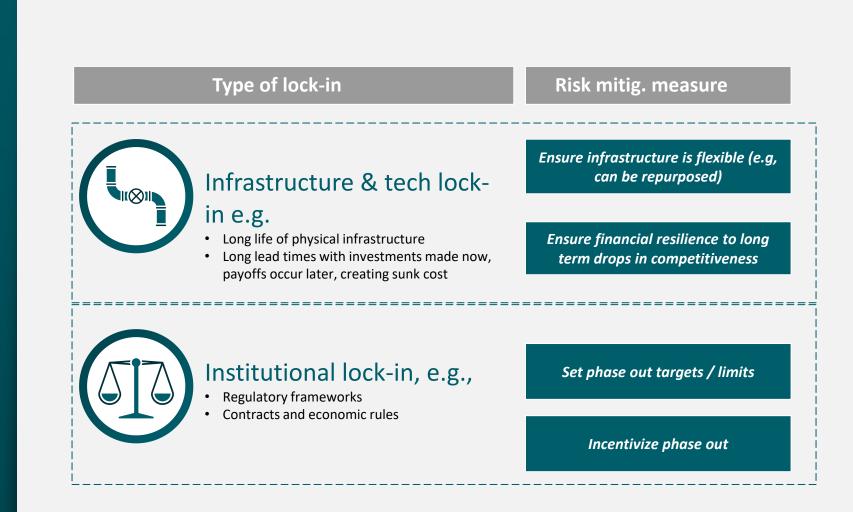
What is a carbon lock-in and how does it occur?

- Tendency for carbon-intensive technological systems (incl. infrastructure) to persist over time
- Systems reinforce political, market, and social factors that make it difficult to move away from them, locking out lower-carbon alternatives
- As a result, by investing in assets prone to lock-in, future flexibility could be restricted and the costs of achieving agreed climate protection goals increased





Leveraging gas could result in a carbon lock-in – however, the key risks of a lock-in can and must be addressed



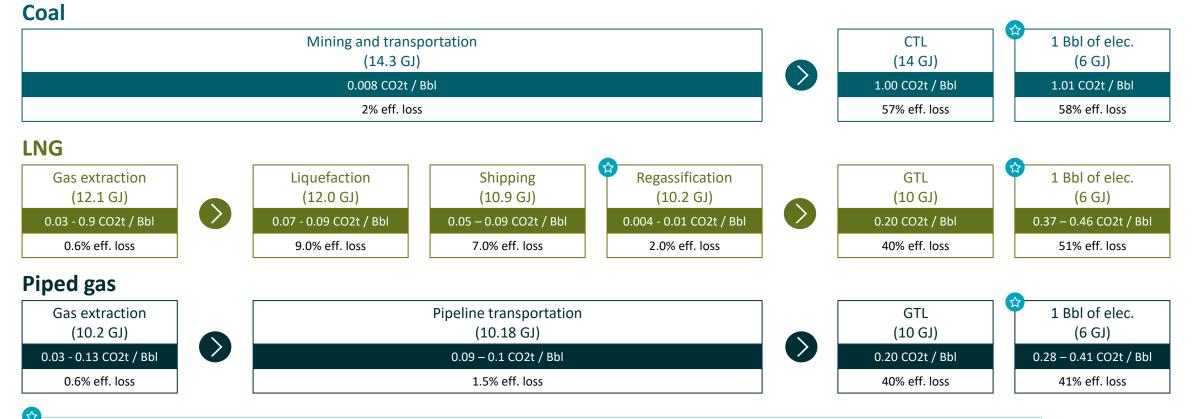
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For liquid fuels production, total coal value chain emissions (CO2e) are at least 2.2x higher than the upper-bound benchmarks for LNG and piped natural gas



Key assumptions

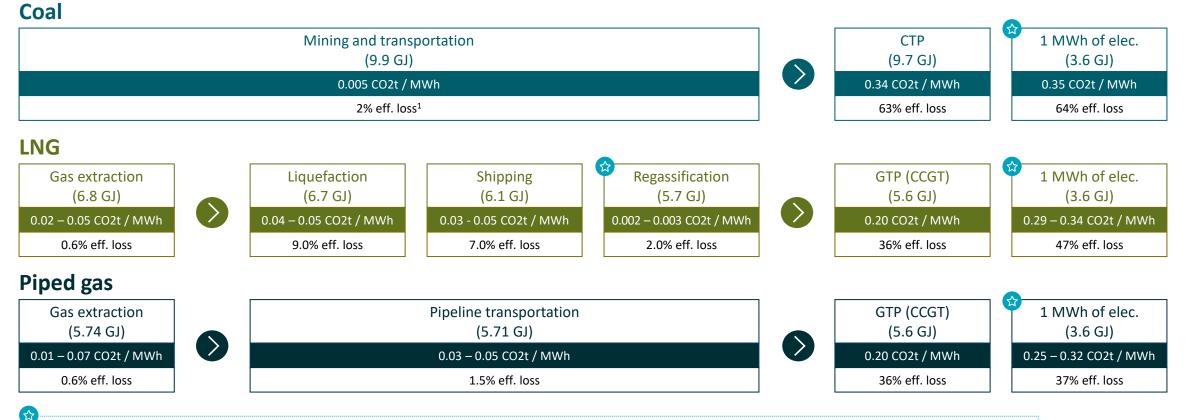
- Estimates required to produce 1 Bbl of liquid fuels
- CO2e emissions reflect the full value chain emissions including both CO2 and CH4 (reflecting a 25x conversion factor for CH4)
- Regassification and transportation energy efficiency losses adjusted for delivery to inland; Diesel assumed to be delivered via CTL process, rather than import

Note: Chinese and Russian benchmarks used as upper bounds for LNG and Piped gas respectively; IEA pipeline emissions estimation method used | Source: NBI-BCG project team; 3rd IPCC assessment report; IEA; Report: Life cycle greenhouse gas perspective on exporting liquefied natural gas from the united states (2019)





For power generation, among local sources, the total LNG value chain emissions are ~20% lower than coal, and piped gas ~30% lower than coal



Key assumptions

- Estimates required to produce 1 MWh of electricity
- CO2e emissions reflect the full value chain emissions including both CO2 and CH4 (reflecting a 25x conversion factor for CH4)
- Regassification and transportation energy efficiency losses adjusted for delivery to inland; Diesel assumed to be delivered via CTL process, rather than import

Note: Chinese and Russian benchmarks used as upper bounds for LNG and Piped gas respectively; IEA pipeline emissions estimation method used | Source: NBI-BCG project team; 3rd IPCC assessment report; IEA; Report: Life cycle greenhouse gas perspective on exporting liquefied natural gas from the united states (2019)



Deep dive: Switching to gas for peaking in the power sector

4 key questions to answer to assess trade-offs of gas vs. diesel in power...



What is the operational cost savings of switching to gas pre-2035?

How much CO2 emissions are avoided?



What is the cost of converting existing diesel OCGTs to gas?



What is the cost of the stranded assets (post-2035) for the additional midstream infrastructure required for gas?



...indicating that the switch to gas saves cost and reduces cumulative emissions

R14-28bn operational savings (fuel cost + variable opex) pre-2035

Key assumptions:

- Gas demand as per the GTP demand in the low demand scenario
- Gas price: R140/GJ, diesel price: R200-300/GJ

10Mt cumulative CO2 emissions pre-2035

(Key assumptions:

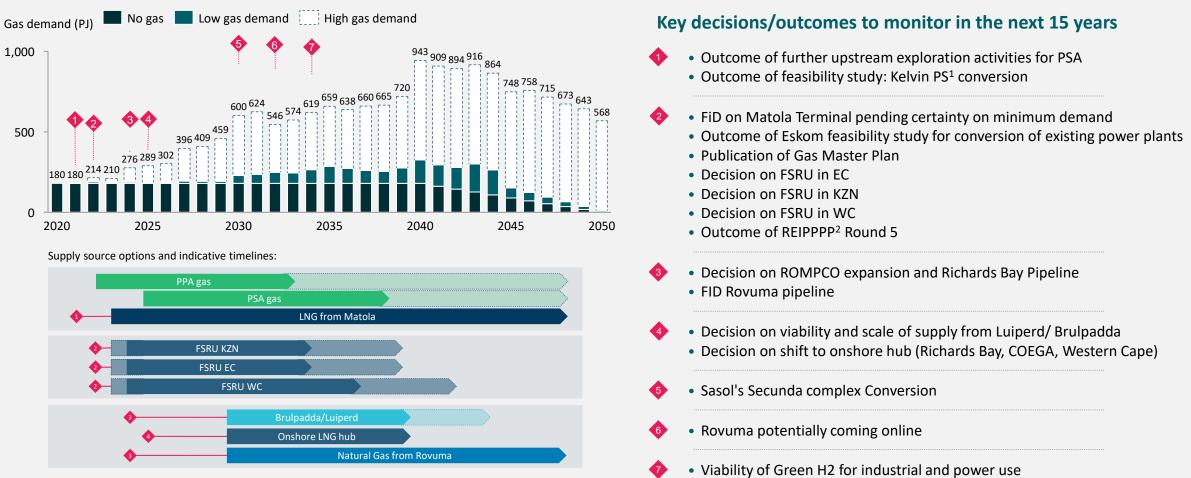
- Emission factors: diesel = 0.27t CO2/MWh, gas = 0.20t CO2/MWh
- Heat rate: diesel CCGT = 49%, diesel OCGT = 31%, gas CCGT = 64%, gas OCGT = 40%
- R3bn capex to convert existing diesel OCGTs to also run off gas up to R1.8bn of which may already have been spent on Gourikwa & Ankerlig conversion
 Key assumptions:
 - Conversion cost for OCGTs in line with ~R1.8bn for Gourikwa & Ankerlig
- **R7bn** residual capex from the R13 bn FSRU inv. remains at 2035 (i.e., capex not yet paid back)

(a) Key assumptions:

- FSRU cost: US\$200 mn/mtpa
- Other mid-stream infra. (i.e., the inland pipeline from Richards Bay) not included. Decision can be taken post-2035 pending clarity on GTP locations



Given uncertainty, SA's approach to gas needs to be flexible and responsive to critical outcomes and decisions



1. PS = Power Station; 2. REIPPPP = Renewable Energy Independent Power Producer Procurement Programme Note: Beyond 2022, timelines of key decisions are indicative and could vary. Ongoing investments in PPA to maintain license Source: NBI & NBI-BCG project team



Critical no-regret action required across the gas value chain

Demand	Electricity	 Reduce the 20-year term of the PPA's being considered for power ships to prevent supply infrastructure lock in Develop power station repurposing plans Assess feasibility of converting existing OCGTs to gas Provide regulatory visibility on post-2030 gas demand Limit GTP usage to mid-merit and peaking capacity only
	Synfuels	• Firm up demand and affordability figures needed to back out coal from Secunda complex and revive PetroSA
	Industry	 Identify potential industrial users and gauge 'commitments in principle' to understand potential to aggregate with power and synfuels demand, especially in Gauteng and Mpumalanga
	Supply	 Maximise supply from remaining reserves at Pande-Temane under PPA and PSA Enable and fast-track the parallel development of FSRUs in Richards Bay, Coega and Saldanha Decide on an official entity to serve as the market aggregator to take balance sheet risk, consolidate off-take agreements, and secure long-term, competitively priced LNG supply contract(s) Investigate potential to repurpose gas infrastructure for green hydrogen/ green fuels Establish inter-governmental collaboration between SA and Mozambique focusing on South Mozambique gas extension Develop clear roadmap on how to fund gas as a transitionary energy source leveraging climate finance
	Just Transition	 Finalise local content requirements for upstream participation as part of the Upstream Petroleum Resources Development Bill to promote a national Just Transition.

NBIBUSA BCG The role of gas in South Africa's decarbonisation journey (1/2)

As SA decarbonises its economy, gas can, if affordably supplied, play a key transition role by providing flexible capacity in the power sector and substituting coal as a lower emission energy source in industry and lower emission feedstock in the synfuels sector until greener alternatives become commercially viable.



Today, South Africa consumes ~180 Petajoule per annum (PJ/a) of gas, predominantly in the synfuels sector (110PJ/a) and industrial sector (70 PJ/a), which supports up to 56k jobs across the value chain, up to ZAR 215 bn in taxable revenues and contributes ~1-2% of GDP

All of today's gas demand is located in Gauteng (50PJ), Mpumalanga (110PJ) and KwaZulu-Natal (KZN, 20PJ - MRG) and supplied by gas from Pande-Temane located in Mozambique (~160PJ) and Methane Rich Gas (~20PJ - MRG) from Sasol operations via the Lily pipeline.

The reserves of the Pande-Temane gas fields, are declining and supply is expected to be constrained from ~2025 onwards presenting a security of supply issue and a risk to the decarbonisation ambitions of key sectors in the SA economy (a 'no additional gas' demand scenario could lead to more cumulative emissions in the long run and higher fuel and operational expenditure (OPEX) costs in the power sector in particular)

South Africa's potential future gas demand could increase by 30% by 2030, driven by four key sectors: 1) Power: as gas-to-power (GTP) demand picks up (peaking and mid-merit only) to ensure security of supply and provide flexible balancing capacity for renewables; 2) Synfuels: as additional gas is brought in as a lower emissions alternative to coal as a feedstock; 3) Industry: to phase out higher emitting fossil fuels as energy sources for industrial heat generation and other processes; and 4) Transport: as a short-term alternative to diesel (albeit at a small scale)

The price of delivered gas relative to sector-specific affordability thresholds will drive <u>actual</u> gas demand; SA's decarbonisation ambition (CO2 Tax and carbon budget) and alternative energy choices are key factors in determining affordability thresholds: The power sector's affordability threshold for mid-merit and peaking gas and the transport sectors' affordability threshold are the highest given the high price of the diesel alternative; however synfuels and industrial affordability thresholds are much lower given the relatively cheap cost of the coal alternative

SA's realised future gas demand is uncertain in the absence of a Gas Masterplan. The realised demand is sensitive to the scale, pace and location of predominantly peaking GTP plants deployed in the power sector, and the extent to which the synfuels sector uses gas as a transitionary feedstock (to decarbonise operations – highly dependent on affordability) – with potential demand in 2030 ranging from ~228–552 PJ/a in a low vs. high demand scenario, with peaks of ~326 PJ/a and 797 PJ/a, respectively. In both scenarios, gas demand would either need to be phased out by 2050 or offset with negative emissions technology, e.g., Direct Air Carbon Capture and Storage (DACCS).

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In both the high and low demand scenarios, inland gas demand in Gauteng and Mpumalanga could exceed the capacity of the current ROMPCO pipeline with ~277 PJ/a by 2030 in the high scenario (vs. current capacity of ~212 PJ/a), and 221 PJ/a by 2035 in the low scenario. In both scenarios, new gas supply infrastructure could be required with the key swing factor being the location of GTP projects which serve as the enabling demand anchor given the time horizon, scale, and affordability threshold of GTP demand.

NBI BUSA BCG The role of gas in South Africa's decarbonisation journey (2/2)

To achieve the optimal supply setup for South Africa, all new supply options must be assessed against four key guiding principles: 1) Minimising socio-economic impact; 2) Ensuring optimal gas prices; 3) Minimising climate and environmental impact; and 4) Avoiding the risk of stranded assets and carbon lock-in.

Supply options vary over the short- (2021–2024), mid- (2024–2030) and long-term (2030+). In the short- to mid-term, key options are Liquified Natural Gas (LNG) via Floating Storage Regasification Units (FSRUs), and extending piped gas supply from Pande-Temane (via technical work on the reserves and Petroleum Production Agreement (PPA)/Production Sharing Agreement (PSA)). In the long-term, key supply options are piped gas from Rovuma (+ other Moz. gas fields) and gas from exploration activities in the Brulpadda and Luiperd gas fields.

Considering these options, five strategic gas infrastructure plays exist for South Africa: 1) No additional gas; 2) Piped gas and exploration (Rovuma and Brulpadda); 3) Piped gas only (Rovuma only); 4) Exploration only (Brulpadda only); and 5) LNG. The LNG play is the preferred option for South Africa.

- Play 1: A no additional gas play has the lowest infrastructure lock-in risk, but also the lowest socio-economic benefit and could lead to ~400–600 Megatonne (Mt) higher cumulative emissions in the long-run which could yield higher carbon tax costs for impacted users.
- Plays 2–4: These are only relevant in a high demand scenario and present a high risk of stranded assets and carbon lock-in, with large capital investments required of ~ZAR70–200 bn. Rovuma piped gas in particular is highly complex with significant political and security risks to be addressed.
- •Play 5: The LNG play is the preferred option for South Africa given the flexibility it provides should demand ramp down post-2040 and the positive socio-economic benefit it brings although the negative impact on the trade balance will need to be offset by new green export industries (e.g., e-Fuels).

Within the LNG play, a multi-hub approach is preferred with FSRUs in Matola, Richards Bay, Coega and Saldanha. Three scenarios for their deployment are considered: Scenario 1: where all three South African FSRUS are developed in parallel; Scenario 2: where Matola and Coega are developed ahead of Richards Bay and Saldanha; and Scenario 3: where Richards Bay is not developed, but Coega, Saldanha and Matola go ahead.

Developing all three South African FSRU's in parallel is the preferred supply scenario, relative to the other scenarios which delay FSRUs in Saldanha and/or Richards Bay, as it increases the optionality for South African consumers and therefore could enable a more competitive delivered LNG price. A scenario where Richards Bay is not developed restricts and locks the inland market into supply from Matola and should, therefore, be avoided.



A market aggregation mechanism is critical to aggregate demand volumes over time and geographies to ensure the lowest cost of gas for South Africa – larger-scale supply contracts are priced closer to long-run marginal cost of production and are therefore more value accretive than smaller-scale volumes bought at spot market prices.



South Africa needs to actively and urgently manage its gas strategy to mitigate the risk of unconstrained demand and ensure all supply infrastructure economics are resilient to a potential drop in demand 2040–2050, and that the midstream infrastructure can be repurposed for the transport of green fuels and/or green H2 in the future, with solutions to address methane leakage and the repurposing of gas infrastructure requiring significant further research and development.



Q&A

Please post your questions in the chat





Outlook and

next steps

Steve Nicholls

Head of Environment National Business Initiative



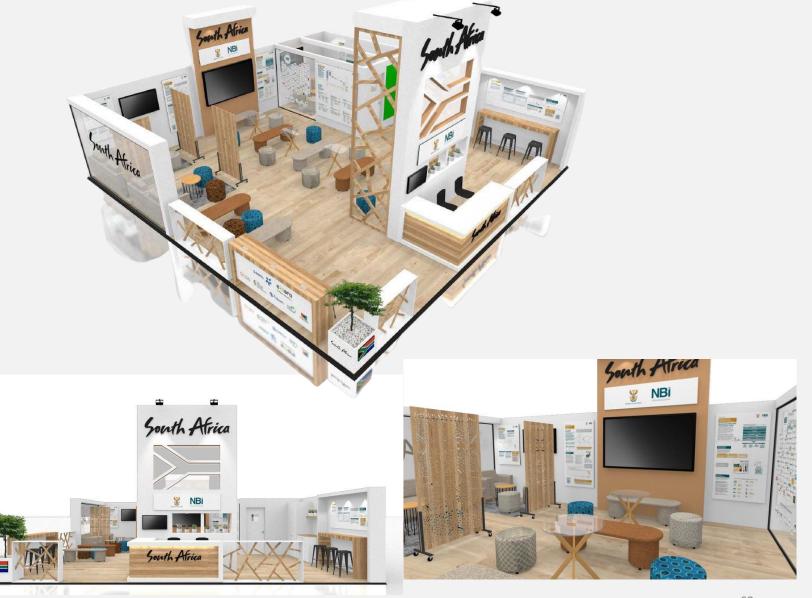
This is our 3rd (of 3) wave of reports to be released during COP26





The COP26 South Africa Pavilion will be jointly hosted by business and government

This is an opportunity for us to showcase the opportunities that have emerged from Just Transition Pathways work on an international platform and position South Africa as a major investment destination to attract finance for our Just Transition to a low carbon, resilient and socially sustainable and inclusive future.



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